

THE MANAGER AS COACH

Leading in today's world of work

Date: May 12, 2026

Duration: 3 days

Mode of Delivery: Hybrid



Overview

In today's volatile work environment, organisations demand adaptability, creativity, and ownership from their workforce. Yet many leaders still rely on outdated authority-driven approaches that suppress initiative. This disconnect widens expectations gaps, weakens engagement, and limits collective performance, particularly as younger employees seek autonomy, purpose, and collaborative leadership.

The Manager as Coach programme reframes leadership as a partnership focused on growth and performance. Drawing on globally recognised coaching principles, participants build skills to ask powerful questions, listen deeply, and develop others. By adopting a coaching mindset, leaders learn to unlock capability, strengthen trust, and stimulate innovative thinking that sustains organisational relevance and competitive advantage.

Learning Objectives and Benefits

Participants on this programme will:

- Transition from directive management to effective coaching leadership.
- Improve team engagement, ownership, and accountability.
- Develop strong listening, questioning, and feedback skills.

Who should attend

Designed for supervisors, unit heads, project leads, functional managers, and senior professionals who guide people, influence culture, and drive results within organizations. Ideal for those leading cross functional teams across private enterprises, public institutions, nonprofit bodies, and growing entrepreneurial ventures navigating change, complexity, performance pressure, and talent diversity globally today.

Structure and Curriculum

- Coaching essentials – what it is and what it is not
- The science of coaching – why coaching works
- Essential attributes of a leader as a coach
- Essential elements of the coaching process I
- Essential elements of the coaching process II
- Coaching tools and techniques

**PROGRAM FEE:
N850,000**

Secure Your Spot / Need to Know More?

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