



**LAGOS  
BUSINESS  
SCHOOL**

PAN-ATLANTIC UNIVERSITY



# Strategic Procurement and Contract Management in an Evolving World

Learn the skills and tools for efficient and effective procurement management

**Programme date**  
August 10, 2026

**Mode of delivery**  
Live virtual

**Duration**  
4 days over 2 weeks

**Fee**  
₦850,000  
Excluding VAT

## Overview

Typically, many businesses in Nigeria have always encouraged reactive procurement management which hurts corporate governance and profitability. The consequence of poor procurement management manifests in extensive delay, high cost and abandoned projects. Also, in most sectors of our economy, contract expenditures are in excess of 50% of company revenue and therefore cannot be ignored. Procurement, therefore, is an arm of huge potential for cost savings.

## Learning Objectives and Benefits

At the end of this programme, you will be able to:

- Learn the skills and tools for efficient/effective procurement management
- Apply the skills/tools to improve your organisation's procurement

## Who Should Attend

This programme will benefit:

Procurement/Contracting Managers, Supply chain and administrative managers of banks and public sector companies.

### For More Information, Contact:

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